



Individual Product Lines Commission Schedule Summary

Individual Under 65 Products

Under 65 Product – First Year

New Permanent Individual Health Contracts
New Temporary Health Contracts

Commission Rate

8% of Initial Preferred Premium
15% of Initial Preferred Premium

Under 65 Product – Renewal

Renewed Individual Health Contracts
Year two and each year thereafter.

Commission Rate

5% of Initial Preferred Premium

Dental

New and Renewed Individual Dental Contracts

Commission Rate

10% of Premium

Individual Medicare Supplement Products

Current

Commission Rate

Medicare Supplements: Persons aged 65-69
Years 1-7
Years 8-10
Years 10+

16% of Initial Premium
5% of Initial Premium
0%

Medicare Supplements: Persons aged 70-79
Years 1-7
Years 8-10
Years 10+

10% of Initial Premium
5% of Initial Premium
0%

Medicare Supplements: Persons aged 80+
Years 1-7
Years 8-10
Years 10+

5% of Initial Premium
2.5% of Initial Premium
0%

Blue Medicare Rx (Part D) Referrals

One-time \$45
Referral Payment

No commissions are paid on Over 65 business that replaces an existing in-force Blue Cross and Blue Shield of Texas Medicare Supplement policy unless the replacement is from the agent's own book of business.

This is only a summary and is not meant to replace the Agent Manual. For more information, call [Producer Administration](#) toll-free at [855-782-4272](tel:855-782-4272).